

# Competition II: Springleaf

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San Jose State University

# Agenda

- Kaggle Competition: Springleaf dataset introduction
- Data Preprocessing
- Classification Methodologies & Results
  - Logistic Regression
  - Random Forest
  - XGBoost
  - Stacking
- Summary & Conclusion

# Kaggle Competition: Springleaf

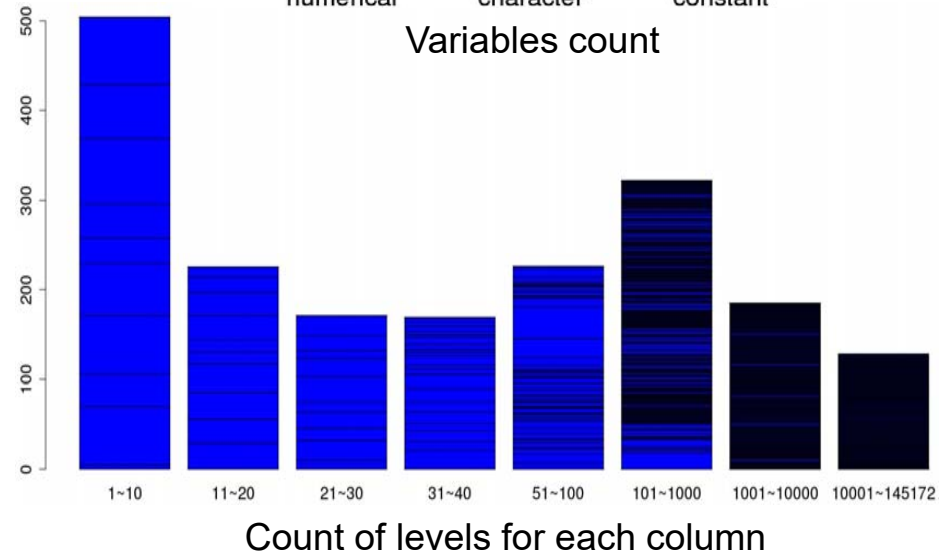
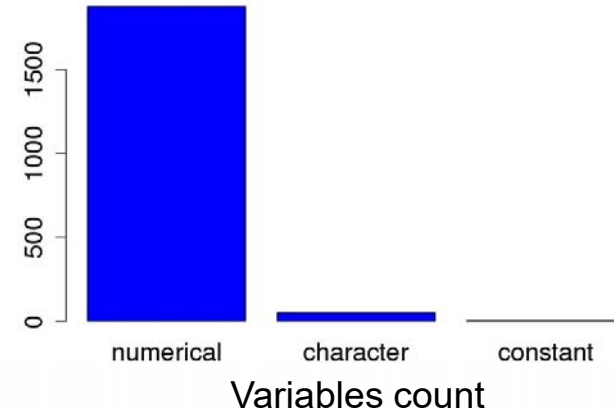
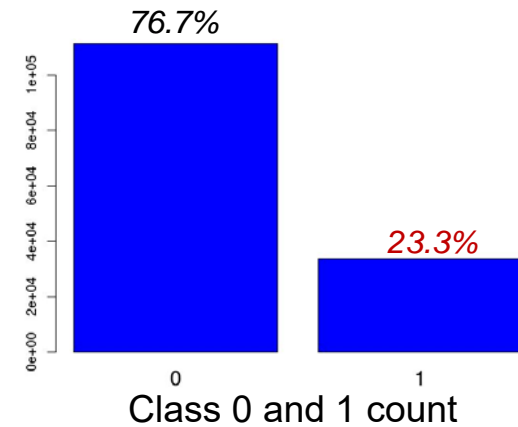
Objective: Predict whether customers will respond to a direct mail loan offer

- Customers: 145,231
- Independent variables: 1932
- “Anonymous” features
- Dependent variable:
  - target = 0: DID NOT RESPOND
  - target = **1: RESPONDED**
- Training sets: 96,820 obs.
- Testing sets: 48,411 obs.



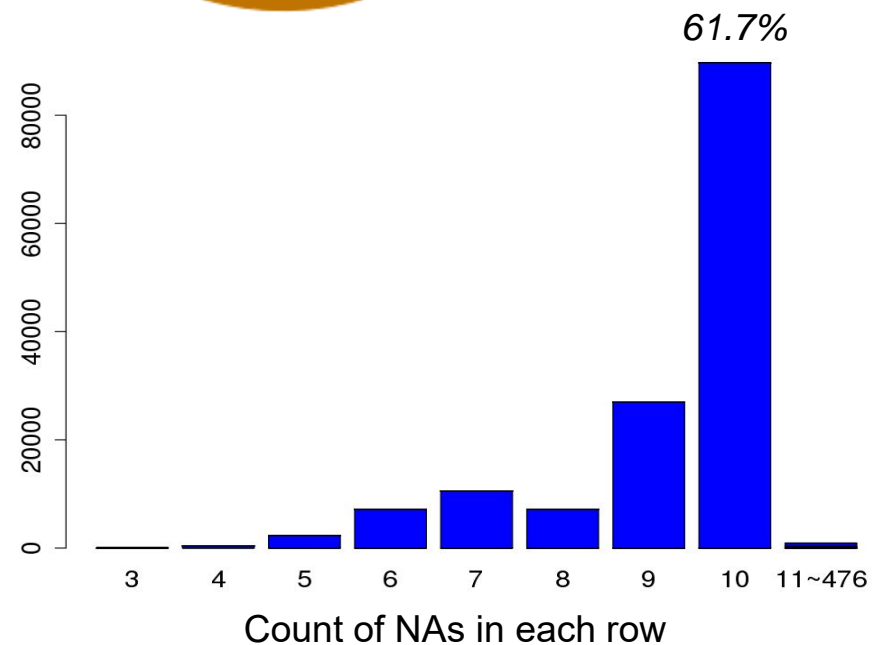
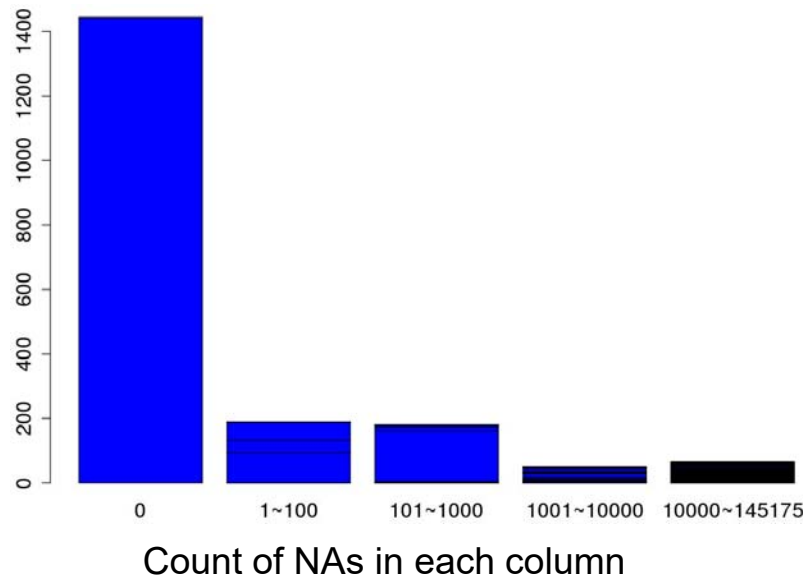
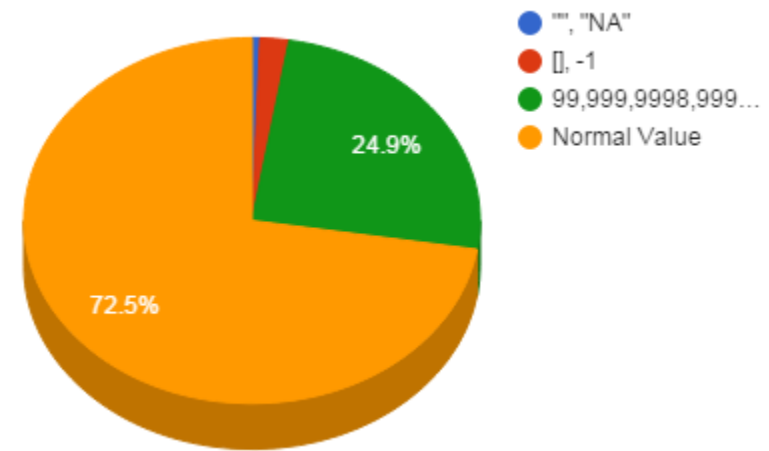
# Dataset facts

- R package used to read file:  
*data.table::fread*
- Target=0 obs.: 111,458
- **Target=1** obs.: 33,773
- Numerical variables: 1,876
- Character variables: 51
- Constant variables: 5
- Variable level counts:
  - 67.0% columns have levels  $\leq 100$



# Missing values

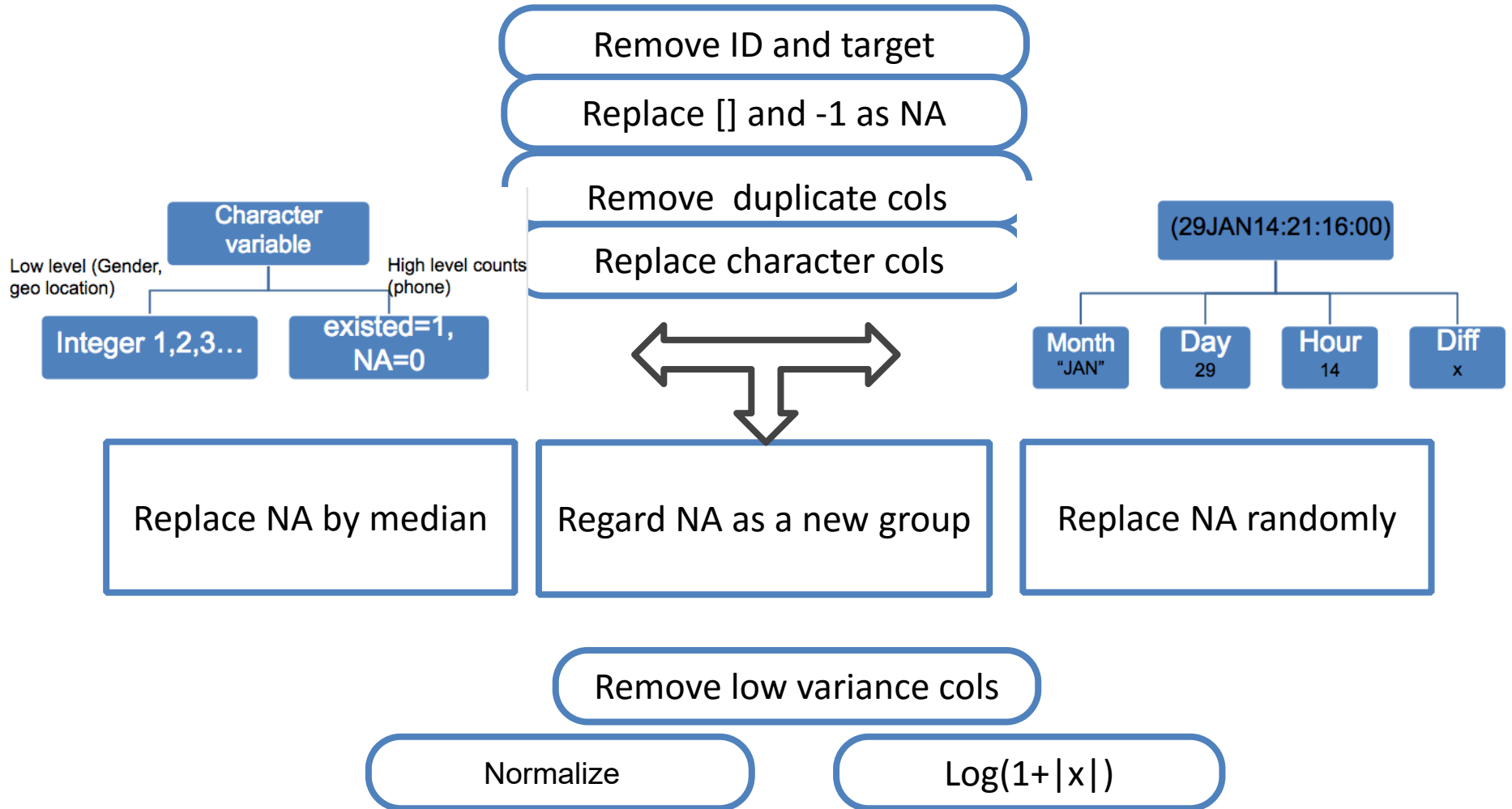
- "", "NA": 0.6%
- "[]", -1: 2.0%
- -99999, 96, ..., 999, ..., 999999999: **24.9%**
- 25.3% columns have missing values



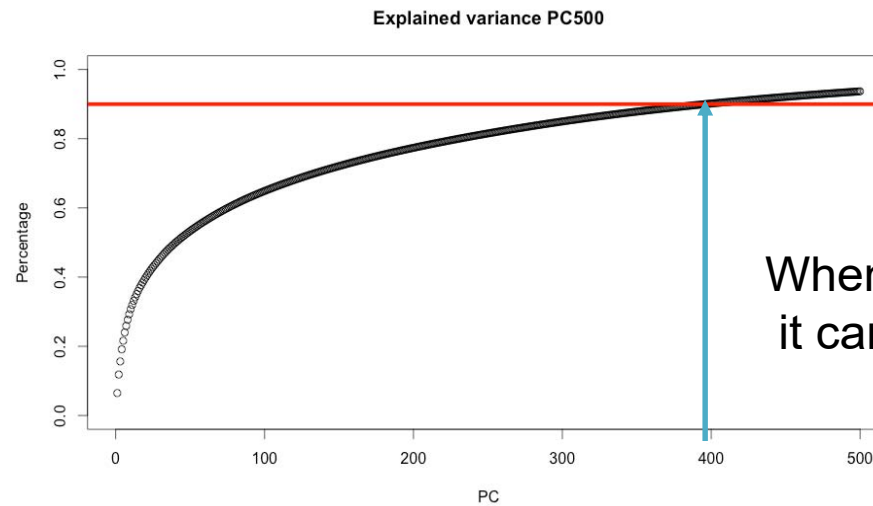
# Challenges for classification

- Huge Dataset (145,231 X 1932)
- “Anonymous” features
- Uneven distribution of response variable
- 27.6% of missing values
- Deal with both numerical and categorical variables
- Undetermined portion of Categorical variables
- Data pre-processing complexity

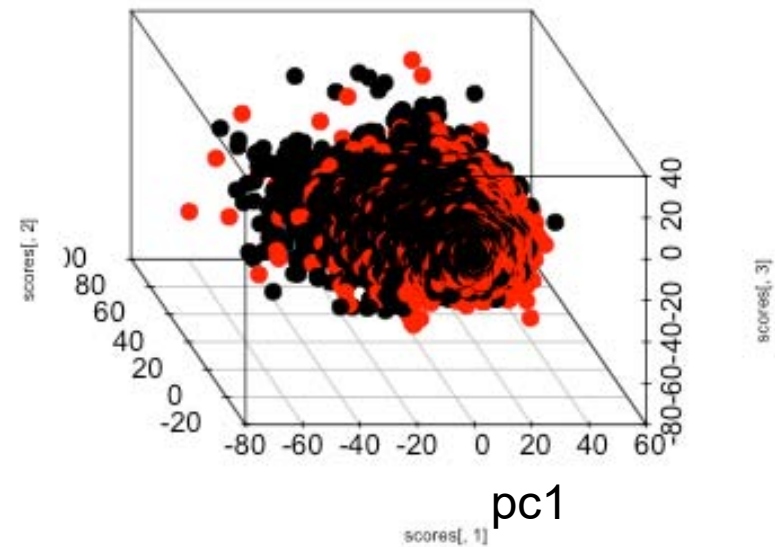
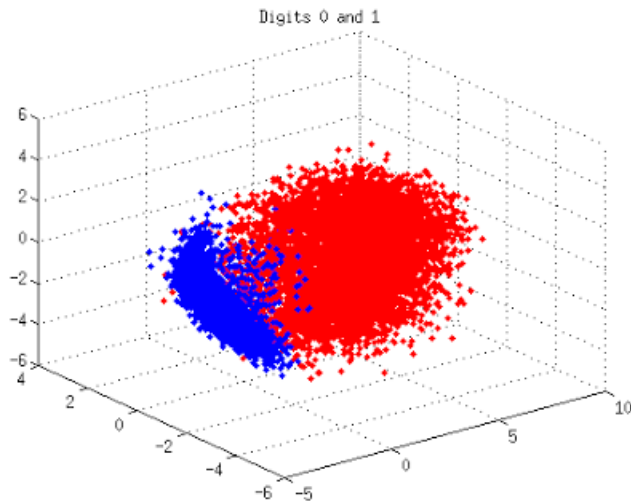
# Data preprocessing



# Principal Component Analysis



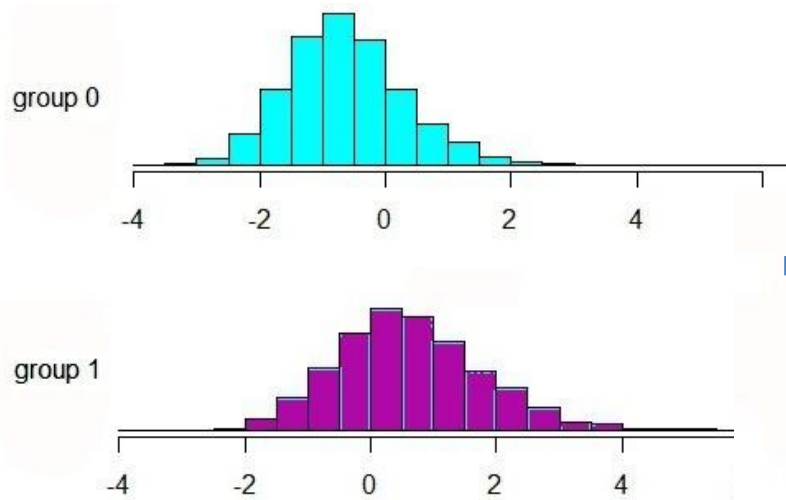
When PC is close to 400,  
it can explain 90% variance.



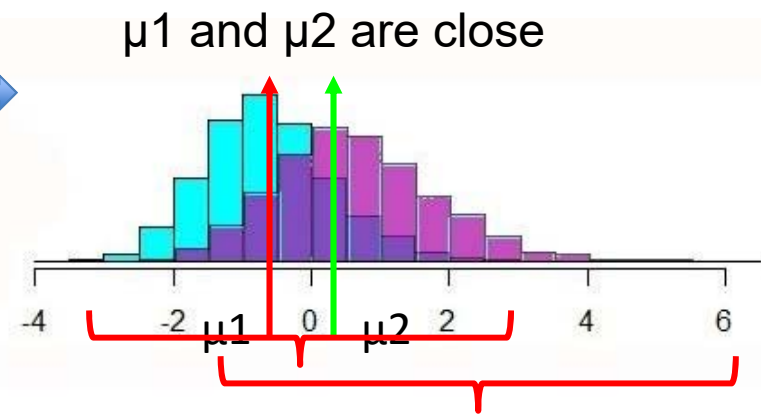
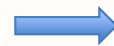


# LDA: Linear discriminant analysis

- We are interested in the most discriminatory direction, not the maximum variance.
- Find the direction that best separates the two classes.



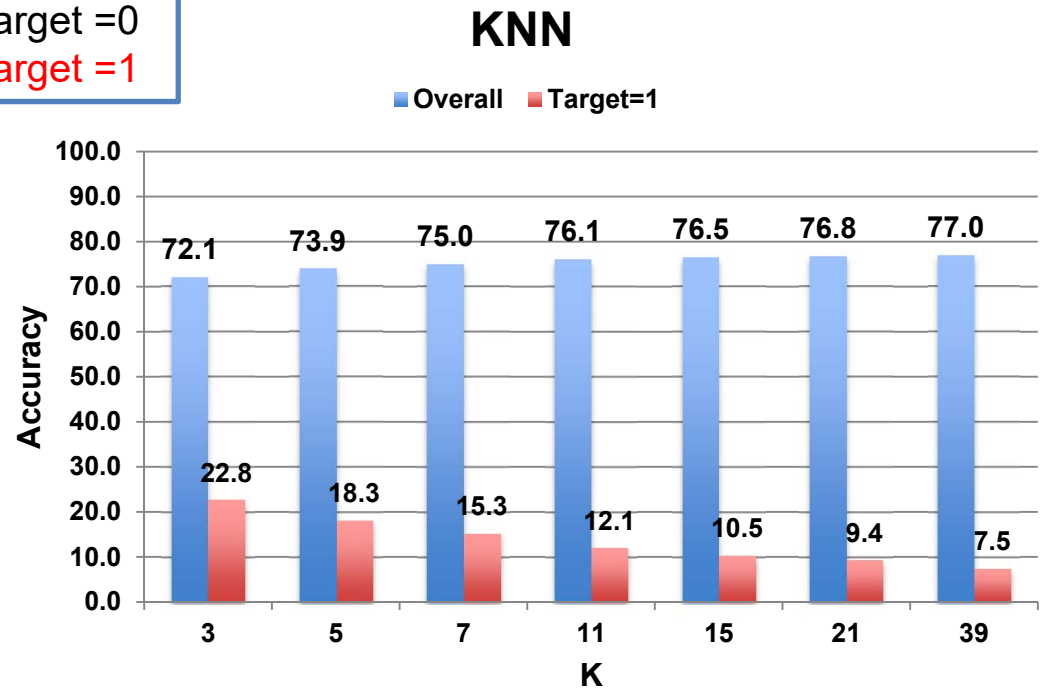
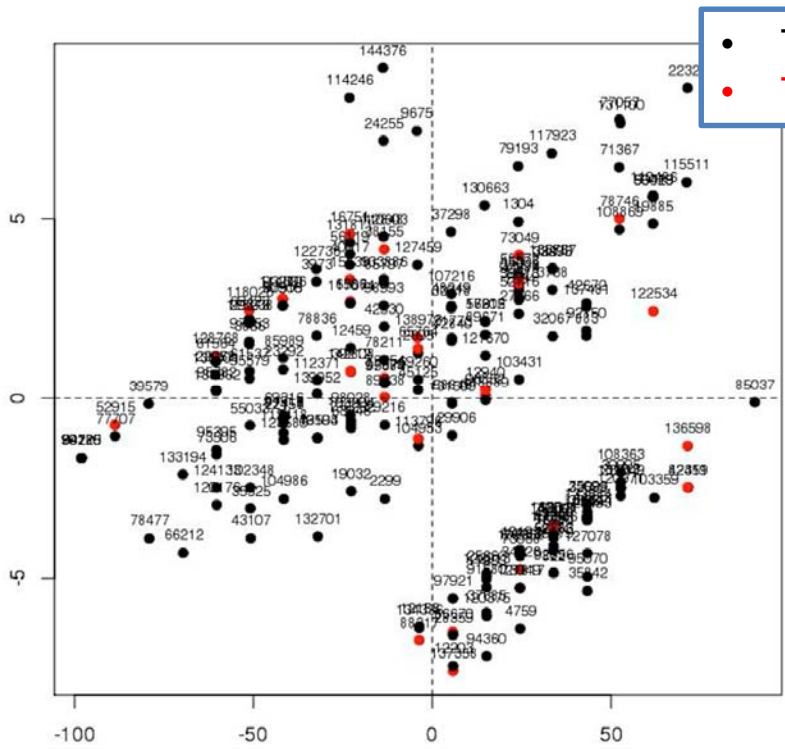
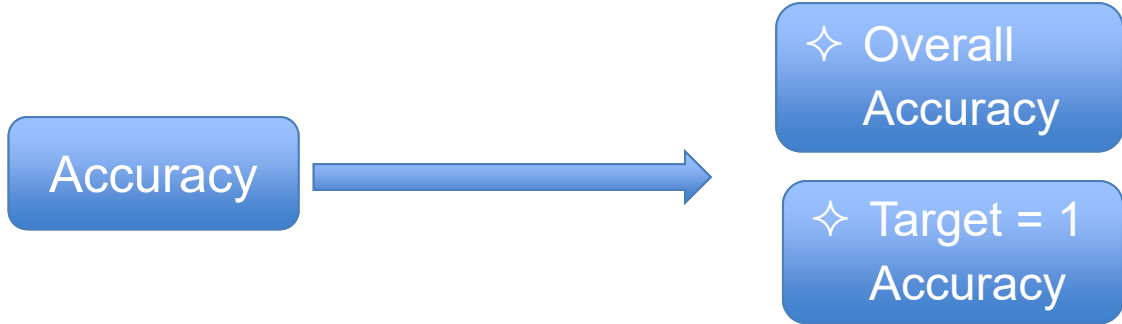
Significant overlap



# Methodology

- K Nearest Neighbor (KNN)
- Support Vector Machine (SVM)
- Logistic Regression
- Random Forest
- XGBoost (eXtreme Gradient Boosting)
- Stacking

# K Nearest Neighbor (KNN)



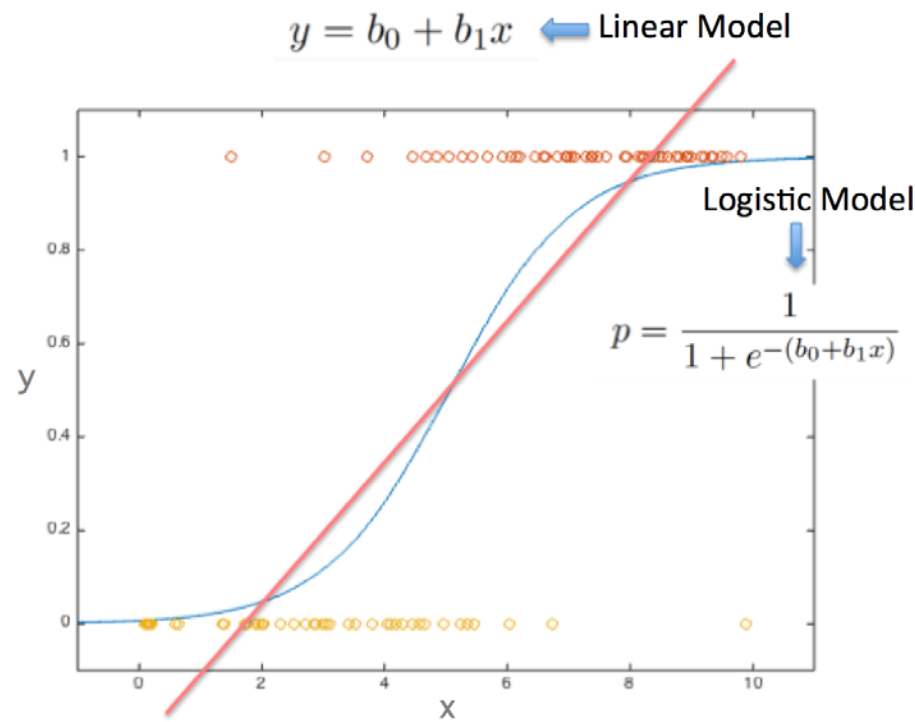
# Support Vector Machine (SVM)

- Expensive; takes long time for each run
- Good results for numerical data

Confusion matrix		Prediction	
		0	1
Truth	0	19609	483
	1	5247	803

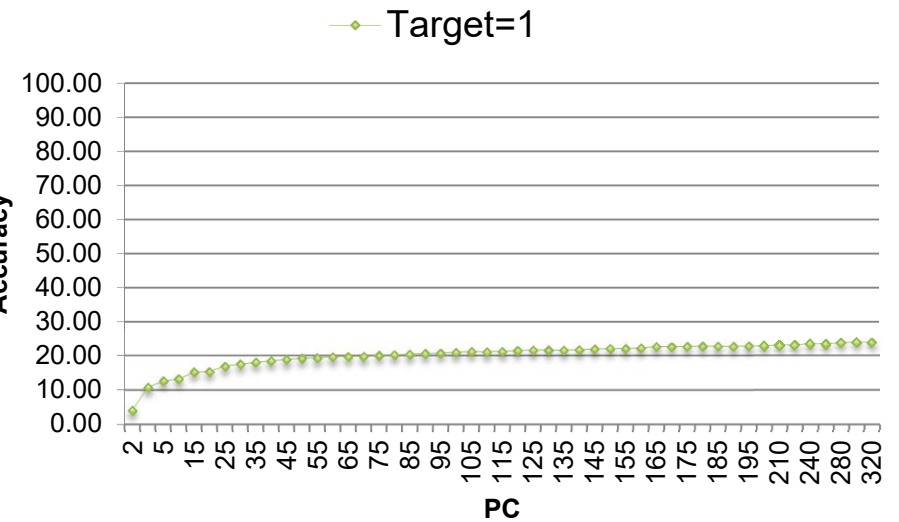
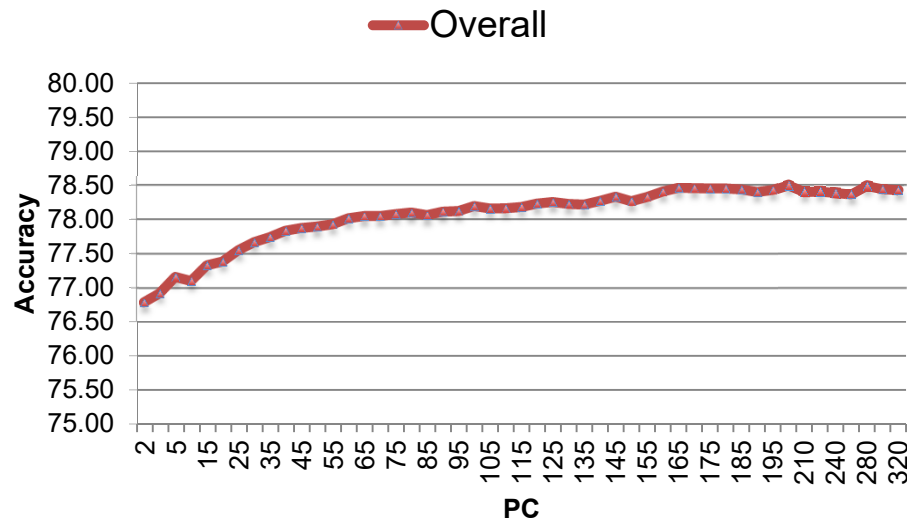
	Accuracy
Overall	78.1%
Target = 1	13.3%
Target = 0	97.6%

# Logistic Regression



- Logistic regression is a regression model where the dependent variable is categorical.
- Measures the relationship between dependent variable and independent variables by estimating probabilities

# Logistic Regression



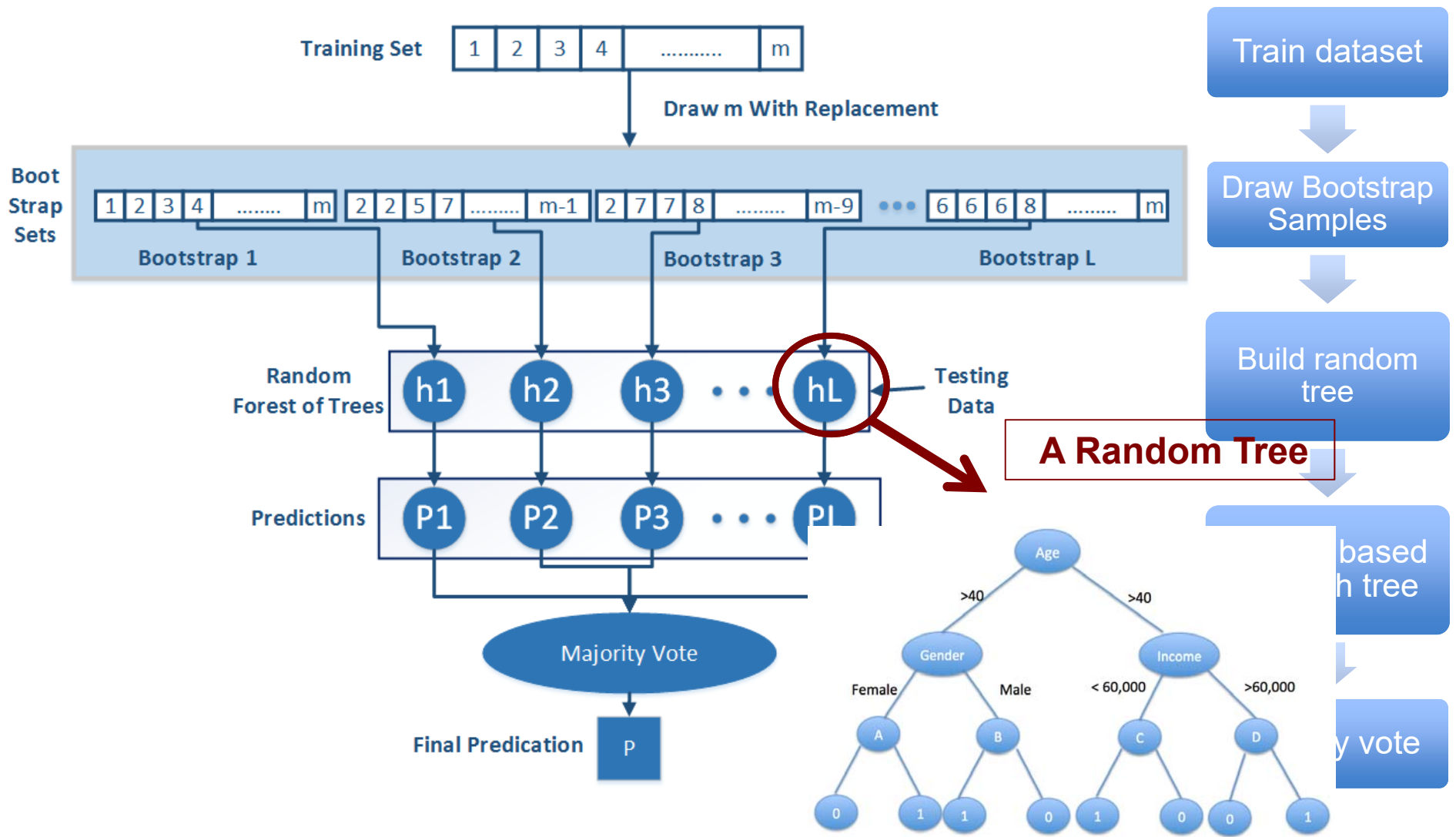
Confusion matrix		Prediction	
		0	1
Truth	0	53921	3159
	1	12450	4853

	Accuracy
Overall	79.2 %
Target = 1	28.1 %
Target = 0	94.5 %

# Random Forest

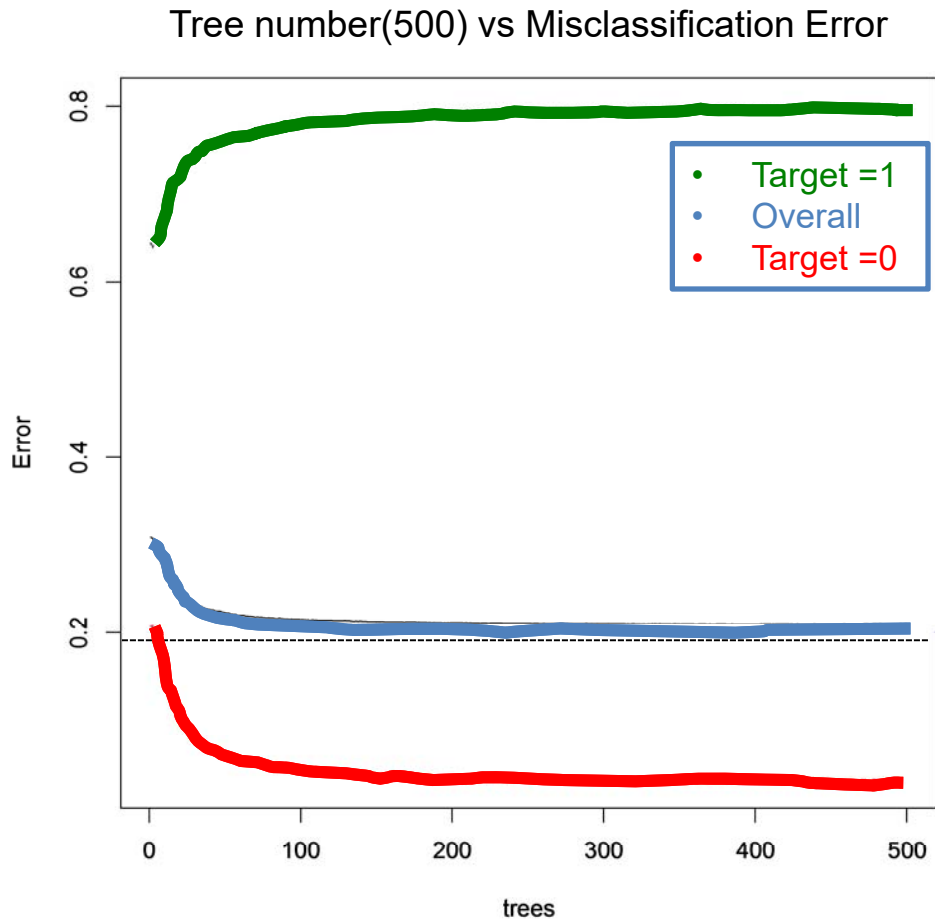
- Machine learning ensemble algorithm
  - Combining multiple predictors
- Based on tree model
- For both regression and classification
- Automatic variable selection
- Handles missing values
- Robust, improving model stability and accuracy

# Random Forest





# Random Forest



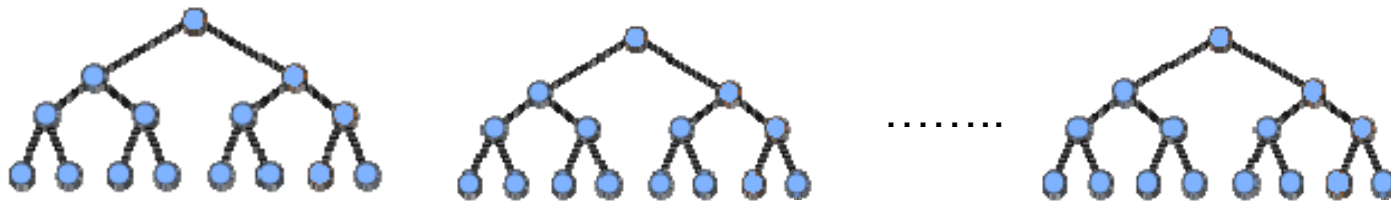
Confusion matrix		Prediction	
		0	1
Truth	0	36157	1181
	1	8850	2223

	Accuracy
Overall	79.3%
Target = 1	20.1%
Target = 0	96.8%

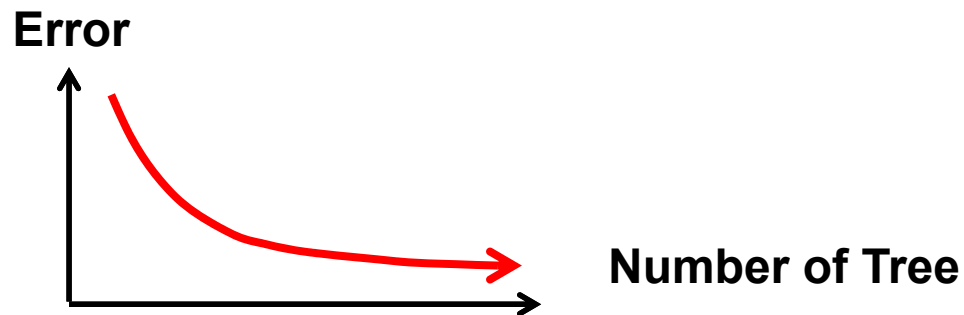
# XGBoost

- Additive tree model: add new trees that complement the already-built ones
- Response is the optimal linear combination of all decision trees
- Popular in Kaggle competitions for efficiency and accuracy

**Additive tree model**

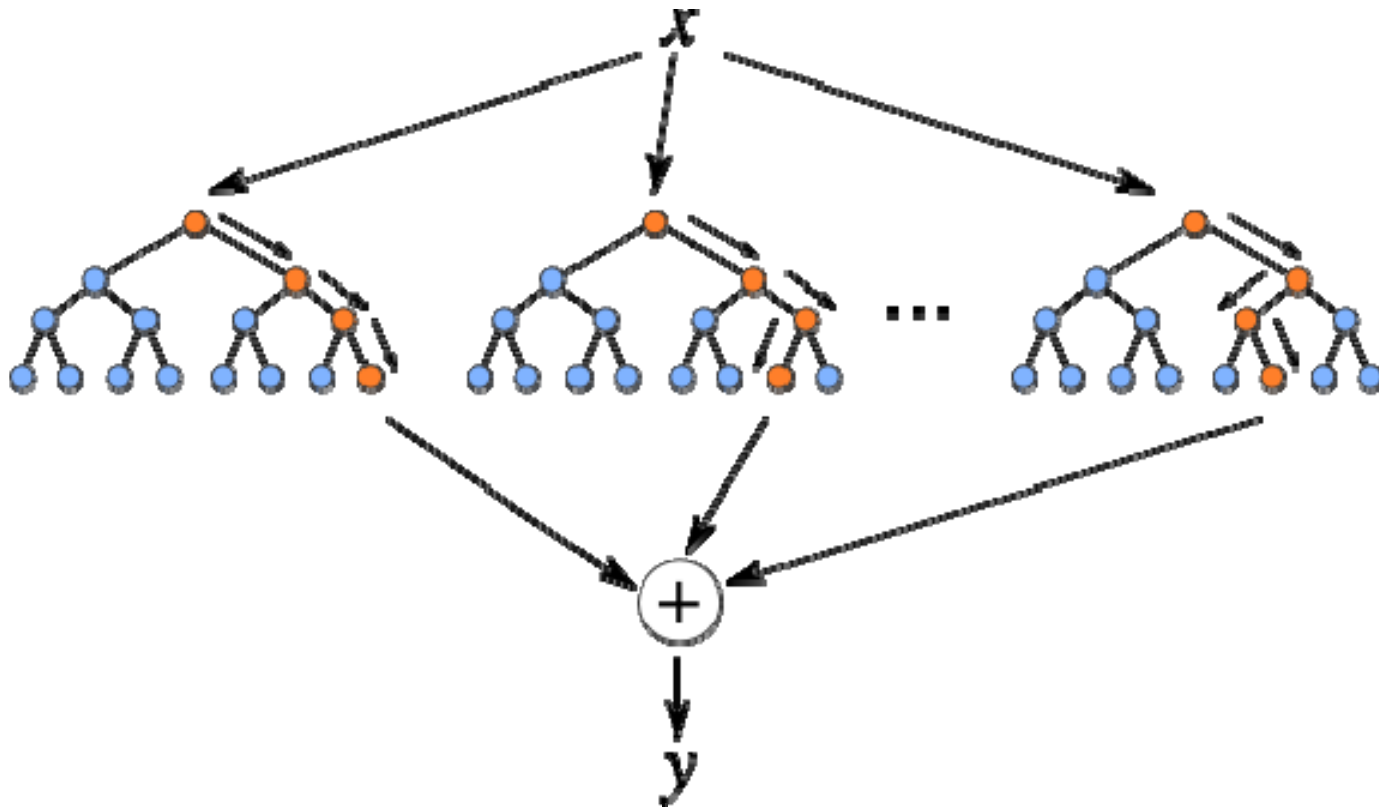


**Greedy Algorithm**

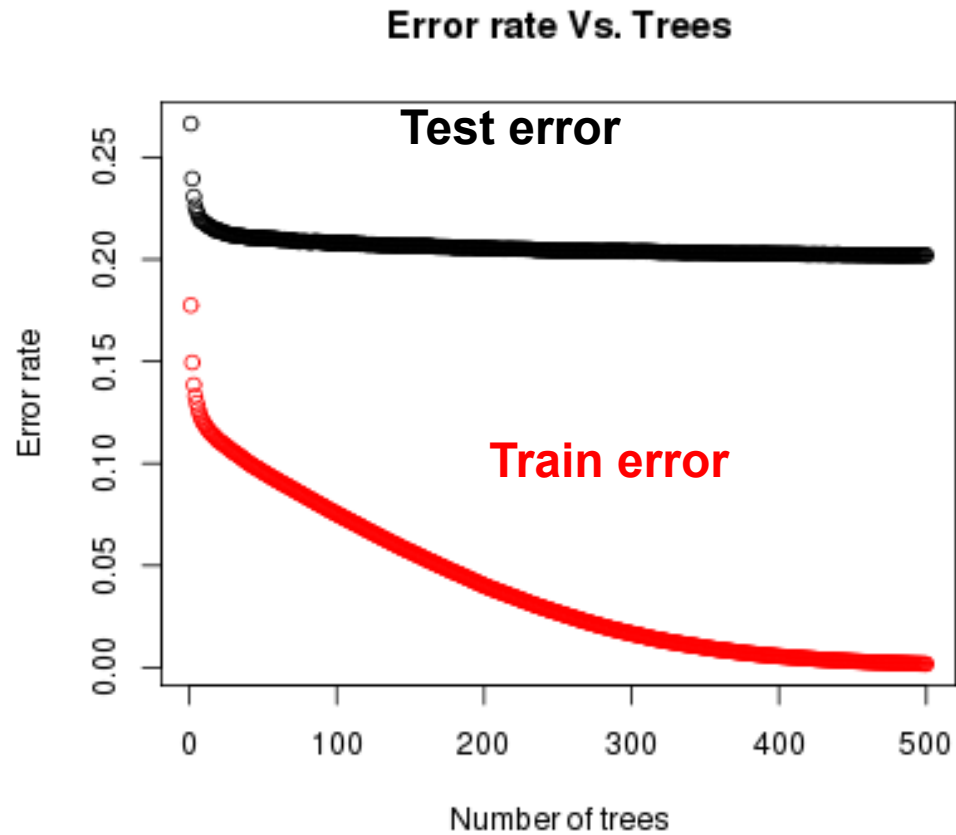


# XGBoost

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# XGBoost



Confusion matrix		Prediction	
		0	1
Truth	0	35744	1467
	1	8201	2999

	Accuracy
Overall	80.0%
Target = 1	26.8%
Target = 0	96.1%

# Methods Comparison

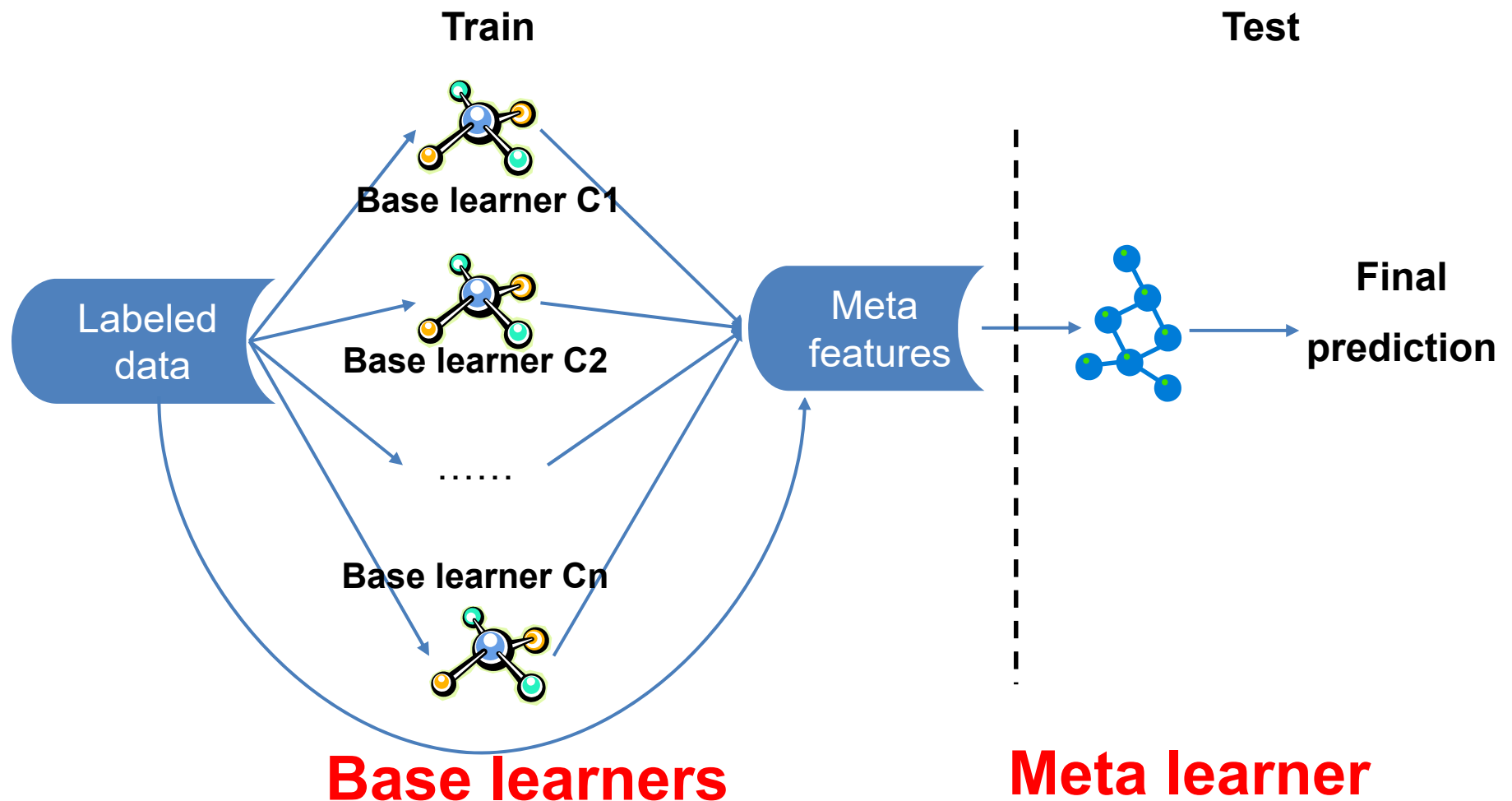


# Winner or Combination ?



# Stacking

- Main Idea: Learn and combine multiple classifiers

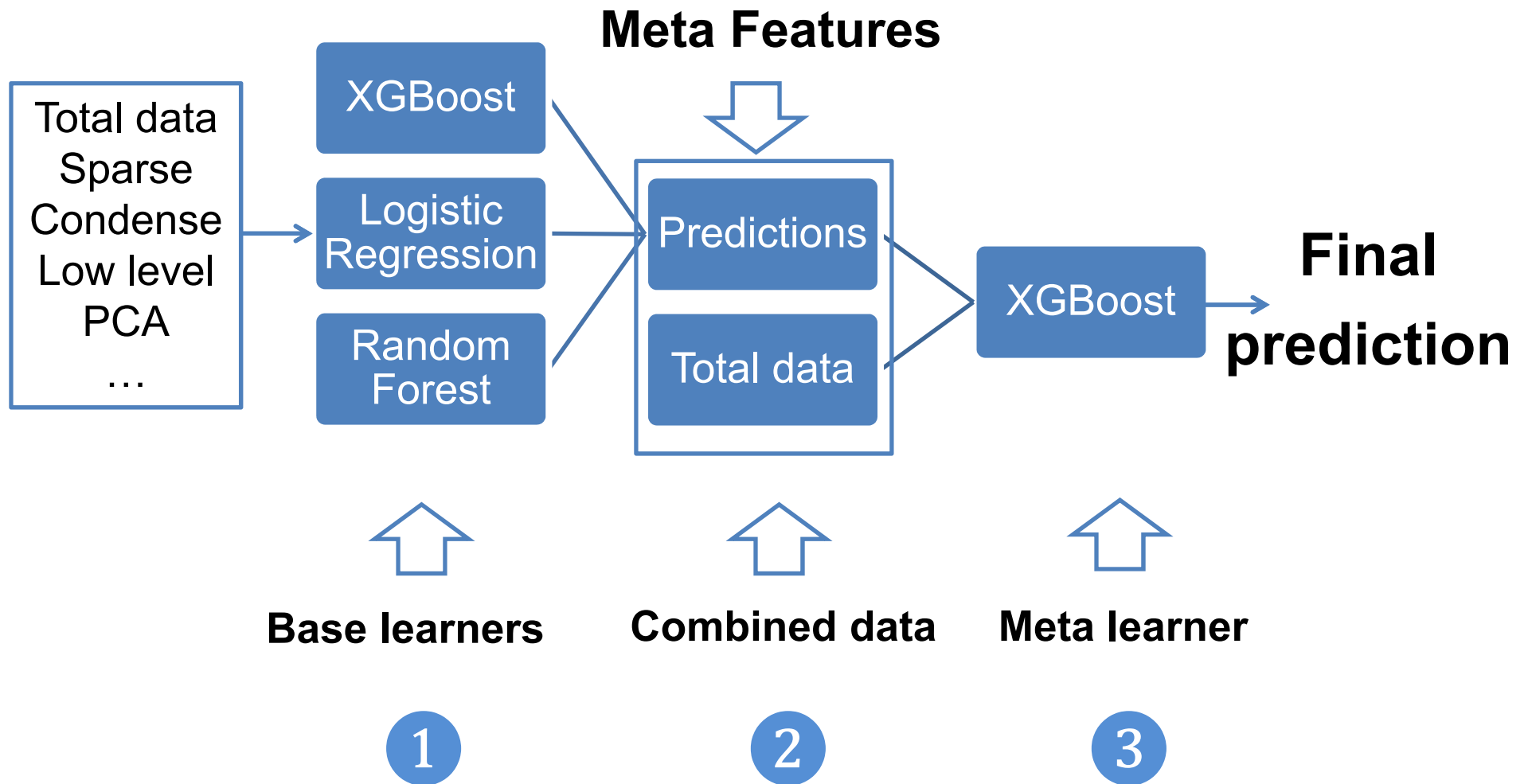


# Generating Base and Meta Learners

- **Base model—efficiency, accuracy and diversity**
    - Sampling training examples
    - Sampling features
    - Using different learning models
  - **Meta learner**
    - Majority voting
    - Weighted averaging
    - Kmeans
    - Higher level classifier — Supervised(XGBoost)
- } Unsupervised



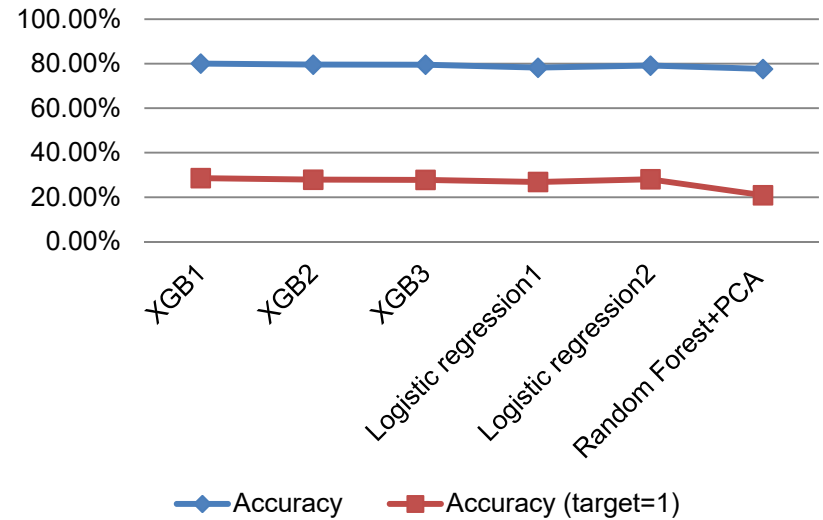
# Stacking model



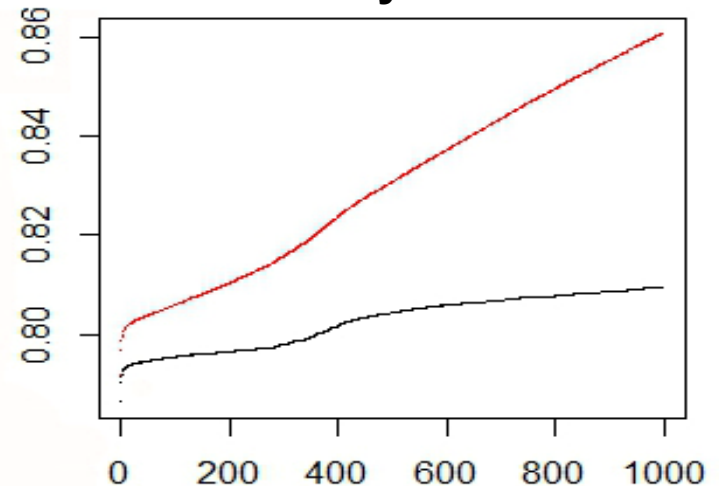
# Stacking Results

Base Model	Accuracy	Accuracy (target=1)
XGB + total data	80.0%	28.5%
XGB + condense data	79.5%	27.9%
XGB + Low level data	79.5%	27.7%
Logistic regression+ sparse data	78.2%	26.8 %
Logistic regression+ condense data	79.1%	28.1%
Random forest + PCA	77.6%	20.9%
Meta Model	Accuracy	Accuracy (target=1)
XGB	81.11%	29.21%

### Accuracy of Base Model



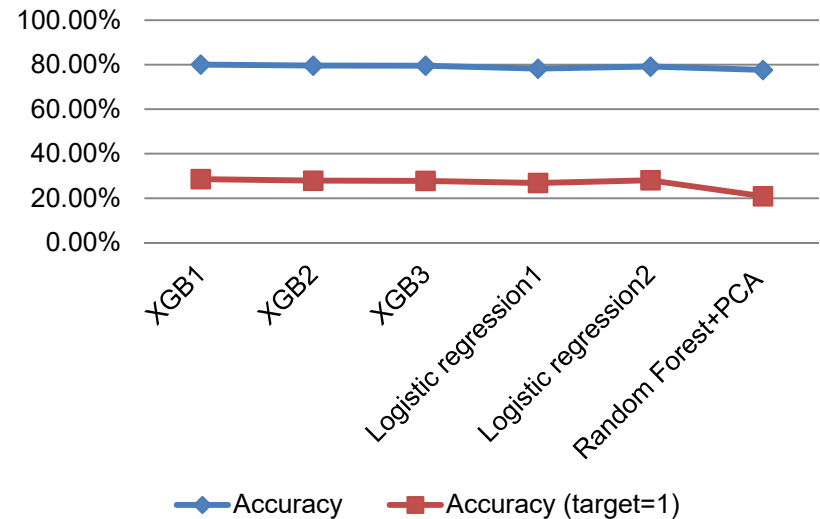
### Accuracy of XGB



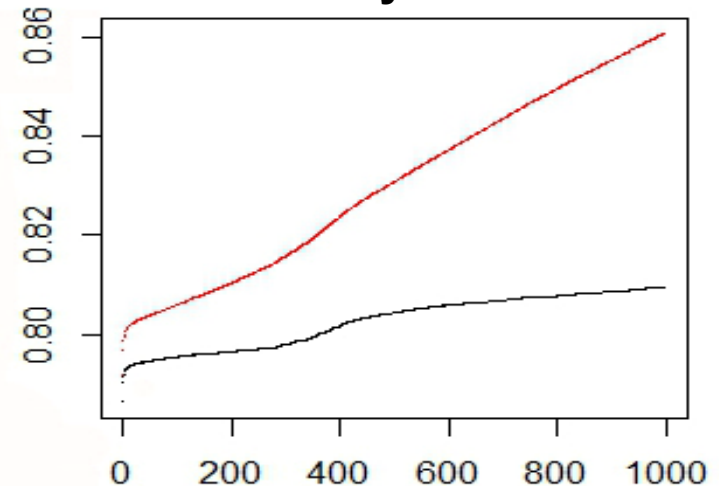
# Stacking Results

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Logistic regression+ condense data	79.1%	28.1%
Random forest + PCA	77.6%	20.9%
Meta Model	Accuracy	Accuracy (target=1)
XGB	81.11%	29.21%
Averaging	79.44%	27.31%
Kmeans	77.45%	23.91%

## Accuracy of Base Model



## Accuracy of XGB



# Summary and Conclusion

- Data mining project in the real world
  - Huge and noisy data
- Data preprocessing
  - Feature encoding
  - Different missing value process:  
New level, Median / Mean, or Random assignment
- Classification techniques
  - Classifiers based on distance are not suitable
  - Classifiers handling mixed type of variables are preferred
  - Categorical variables are dominant
  - Stacking makes further promotion
- Biggest improvement came from model selection, parameter tuning, stacking
- Result comparison: Winner result: 80.4%  
Our result: 79.5%

# Acknowledgements

We would like to express our deep gratitude to the following people / organization:

- Profs. Bremer and Simic for their proposal that made this project possible
- Woodward Foundation for funding
- Profs. Simic and CAMCOS for all the support
- Prof. Chen for his guidance, valuable comments and suggestions

**QUESTIONS**

**?**